ENERGY STAR[®] SUMMARY OF LIGHTING PROGRAMS

The simple choice for energy efficiency.



SEPTEMBER 2016 UPDATE

The U.S. Environmental Protection Agency (EPA) is pleased to provide the **2016 ENERGY STAR® Summary of Lighting Programs (Summary)**. The Summary provides an overview of a variety of programs offered by utilities and other energy efficiency program sponsors in the United States to promote ENERGY STAR certified lamps and luminaires¹, decorative light strings, and ceiling and ventilating fans with light kits. The Summary includes information provided by energy efficiency program sponsors and describes their current program offerings for 2016-2017 and beyond.

Each ENERGY STAR lighting program is summarized with a focus on incentives (e.g., mail-in rebates, buy-downs, and instant rebates), program contacts, and other relevant program details. Participation in the Summary is voluntary and therefore may not represent all promotions and incentives available across the country. The information in this Program Summary is current as of August 15, 2016; more current or additional information may be available at www.energystar.gov/rebatefinder.

The Summary of Lighting Programs is divided into the following sections:

- 1. Executive Summary
- 2. **Program Budget Map, National Promotion Charts and Graphs** Overview of promotion types for lighting programs across the United States.
- 3. **Program Information** An overview table of current lighting promotions organized by state and partner.
- 4. **Partner Contact Directory** Program websites, hotlines, and contact information for program managers.

If you have any questions or comments about the ENERGY STAR Summary of Lighting Programs, please contact Nora Lovrien Buehler at ICF International, at <u>nora.lovrienbuehler@icfi.com</u> or 202.862.1589.

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¹ Lamps and luminaires are referred to by partners typically as bulbs and fixtures respectively and are used interchangeably in the document.

Executive Summary

The 2016 ENERGY STAR Summary of Lighting Programs (Summary) presents information submitted by about 126 energy efficiency program sponsors from across the United States, including 14 "umbrella organizations" and statewide programs running promotions on behalf of or in conjunction with 193 cooperative or municipal utilities and investor-owned utilities. Partners have provided information about 892 individual product incentive and promotions for ENERGY STAR certified lighting products including spiral and specialty compact fluorescent lamps (CFLs) (examples of specialty lamps include decorative bulbs, high-wattage, and dimmable); compact fluorescent luminaires (fixtures); light emitting diode (LED) lamps and luminaires; decorative light strings; and ceiling and ventilation fans and components sold separately, such as light kits. Programs that promote ENERGY STAR certified lighting in residential new construction programs are also included. Many energy efficiency program sponsors chose to submit information about a variety of other lighting technologies, such as commercial lighting technologies, which are not covered by an ENERGY STAR product specification. To improve the accuracy of available promotions nationwide, information submitted under umbrella organizations has been accounted for individually for each member utility, unless otherwise indicated as a statewide or centrally-administered program.

From the information submitted by energy efficiency program sponsors, highlights include:

Program Budgets – Partners were asked to categorize their program budgets into buckets demonstrating order of magnitude and range (e.g., less than \$50K, \$50-\$250K, \$250K-\$1 million). To calculate state totals and the national total, the mid-point of each bucket range was taken and multiplied by the total number of partner programs identifying with a given bucket. Since exact budget information has not been provided, nor have all partners given budget information (see the "Lighting Program Budget Map" on page 4 for more details), a precise total cannot be determined. In 2016, based on the mid-point calculation, lighting programs were funded at about \$495 million, which is down from almost \$535 million in 2015. The decrease may be explained by the decline in overall incentives (2016 = 892 and 2015 = 1,172) lead by a decrease in CFL incentives and/or because partners have elected not to provide budget data.

Promotions by Dollar Amount – Typical consumer-focused promotion amounts for light bulbs in 2016 range from \$0.50 for spiral and specialty CFLs to the \$5-\$10 range for LEDs. Average promotion amounts for luminaires in 2016 are \$7.68 and \$9.88 for CFL and LED luminaires respectively, but some go up to \$15. The average incentive amount dropped for all categories, in double digit percentages except for LED lamps and luminaires which only declined by 2% and 6% respectively. CFL lamps and luminaires dropped significantly from 2015, with the most dramatic percentage drop for specialty CFL lamps (53%). See "Average Promotion Amount for ENERGY STAR Lighting Products 2011-2016" on page 5 for more detail on average incentive values.

Promotions by Product – CFL technologies declined significantly compared to 2015 with 216 incentives for spiral CFL lamps (down from 282 in 2015), 66 incentives for specialty CFL lamps (down from 108 in 2015), and 55 incentives for CFL luminaires (down from 99 in 2015). LED lamps continued to increase in number of incentives in 2016 with 344, compared to 338 incentives last year. With this increase, LED technology (lamps and luminaires) make up 54% of total incentives, while promotions for CFLs (spiral and specialty lamps and luminaires) represent about 37% of total promotions (down from 42% in 2015). See "2016 ENERGY STAR Lighting Promotions by Product Type" on page 5 and "ENERGY STAR Lighting Promotions by Product Type 2011-2016" on page 6 for more detail.

Promotions by Type – Partners use a variety of methods to promote lighting products. In 2016, the most common promotion type is a mail-in rebate with 55%. This is attributable to the large number of small cooperative and municipal utilities included in this Summary. Buy-down programs, which result in discounts and instant rebate programs, remain significant with about 42% of total promotions. Investor-owned utility and statewide programs (serving the majority of customers and having larger program

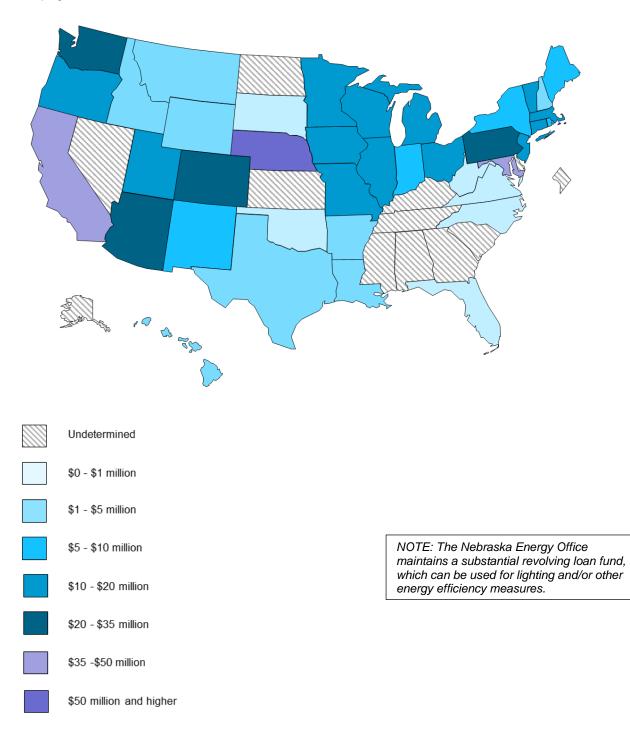
budgets) favor collaborative buy-down programs. See "2016 ENERGY STAR Lighting Promotions by Incentive Type" on page 6 for more detail.

Promotions by Region – The Midwest region has the greatest number of lighting promotions with 639 (2015 = 841). The West and Northeast regions follow the Midwest with 87 and 64 (2015 = 104 and 95 respectively). The Mid-Atlantic region has 37, and the Southwest has 34 incentives, and the Southeast has 31 (each of these regions had 44 in 2015). See "2016 ENERGY STAR Lighting Promotions by Type and Region" on page 7 for more detail.

Lighting Program Budget Map

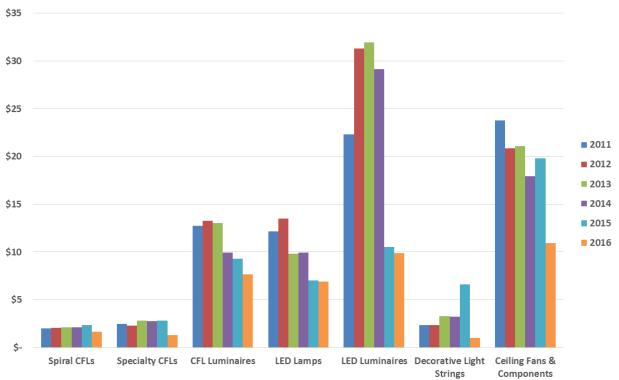
The map below shows program budgets for lighting programs by state as reported by the energy efficiency program sponsors.

NOTE: Energy efficiency program sponsors in the "undetermined" states may implement lighting promotion programs in 2016 and beyond, but were unable or did not elect to provide budget information. Likewise, states highlighted in color may not represent all the partner program budgets, as partners in those states also may have elected not to provide budget information. See the individual program entries for details.



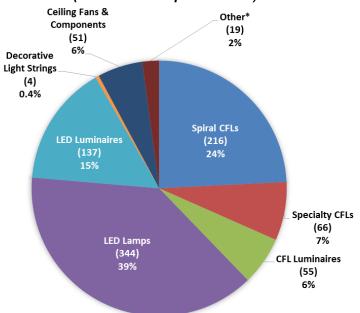
National Lighting Promotion Charts and Graphs

Percentages have been rounded to the nearest whole number for values over 2%. Totals may not equal 100%.

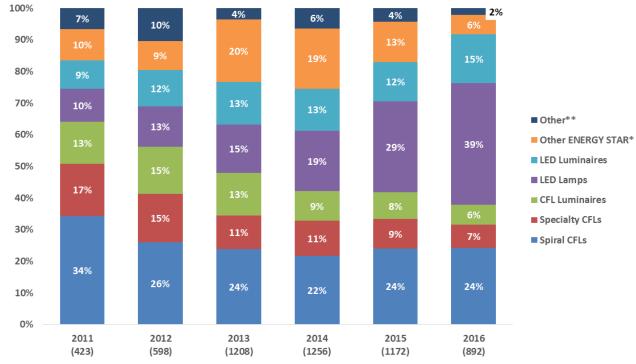


Average Promotion Amount for ENERGY STAR Lighting Products 2011-2016

2016 ENERGY STAR and Energy-Efficient Lighting Promotions by Product Type (Totals listed in parentheses)



* The "Other" category is comprised primarily of commercial lighting products, such as flourescent T-8 or T-5, High Bay lighting, and occupancy sensors. See the "Lighting Program Information" for individual partner details.

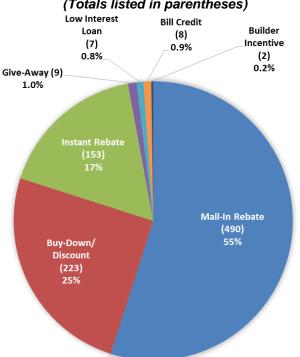


ENERGY STAR and Energy-Efficient Lighting Promotions by Product Type 2011-2016 (Annual totals listed in parentheses)

* The "Other ENERGY STAR" category is comprised of ENERGY STAR decorative light strings, ceiling and vent fans, and new construction programs. See the "Lighting Program Information" for individual partner details.

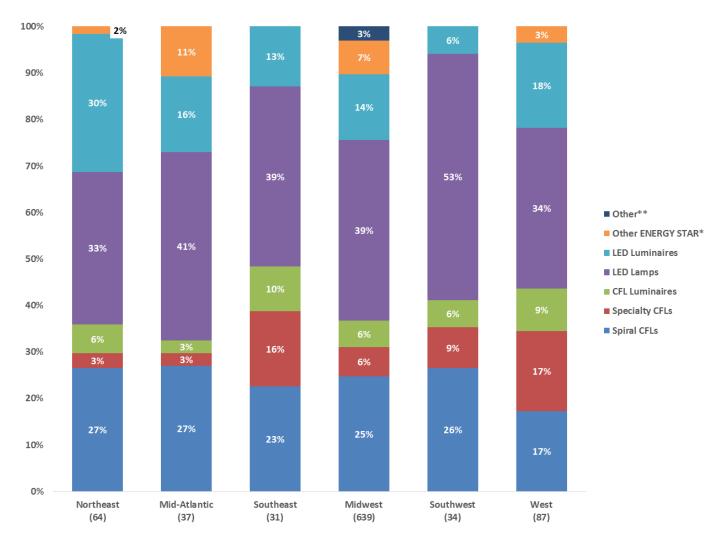
** The "Other" category is comprised primarily of commercial lighting products, such as flourescent T-8 or T-5, High Bay lighting, and occupancy sensors.

2016 ENERGY STAR and Energy-Efficient Lighting Promotions by Incentive Type (Totals listed in parentheses)



NOTE: The large percentage of mail-in rebates is attributable to the significant number of small cooperative and municipal utilities included in this Summary. Investor-owned utility and statewide programs (serving the majority of customers and having larger program budgets) favor collaborative buy-down and instant rebate programs

* The "Other" category is comprised of low-interest loans, bill credits, and other miscellaneous promotion types. See the "Lighting Program Information" for individual partner details.



2016 ENERGY STAR and Energy-Efficient Lighting Promotions by Type and Region (Regional totals listed in parentheses)

* The "Other ENERGY STAR" category is comprised of ENERGY STAR decorative light strings, ceiling and vent fans, and new construction programs. See the "Lighting Program Information" for individual partner details. ** The "Other" category is comprised primarily of commercial lighting products, such as flourescent T-8 or T-5, High Bay lighting, and occupancy sensors.

Lighting Program Information

The table below provides information on products being promoted around the country by energy efficiency program sponsors. The information is organized by state and all promotions and incentives are for ENERGY STAR certified products unless otherwise specified. In some cases, energy efficiency program sponsors have indicated which partner types they are most interested in working with, but may also be open to working with different partner types. Please contact the program sponsor representative, found in the Partner Contact Directory following this section, to learn more about partnership opportunities. Members of umbrella organization are listed as footnotes.

STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
	American			Spiral CFLs	\$1	Instant Rebate	10/1/2011	12/21/2016
AR	Electric Power – Southwestern Electric Power	\$250K - \$1 Million	100K (Residential)	Specialty CFLs	\$1	Instant Rebate	10/1/2011	12/31/2016
	Company			LED Light Bulbs	\$3	Instant Rebate	4/1/2014	12/31/2016
	F (04 05	50014	Spiral CFLs	\$0.75-\$1.25	Buy-Down/ Discount		
AR	Entergy Arkansas	\$1 - \$5 Million	580K (Residential)	LED Light Bulbs	\$1.50-\$5	Buy-Down/ Discount	12/31/2016	12/31/2016
				LED Light Fixtures	\$6	Buy-Down/ Discount		
		\$5 - \$10	100k	Spiral CFLs	\$0.80-\$1.15	Buy-Down/ Discount	000	oing
AZ	Arizona Public Service	Million	(Residential)	LED Light Bulbs	\$3-\$4	Buy-Down/ Discount	Ong	oing
		\$10 - \$20 million	Commercial	LED Light Bulbs (Commercial)	Up to \$15	Instant Rebate	Ong	oing
AZ	Salt River Project	\$1 - \$5 Million	870K (Residential)	LED Light Bulbs	\$1-\$4	Buy-Down/ Discount	Ong	oing
		\$250K - \$1 Million	29K (Residential)	LED Light Bulbs	\$3-\$10	Instant Rebate	Ong	oing
CA	Alameda Municipal	WIIIION	(Residential)	LED Light Fixtures	\$8-\$15	Instant Rebate		
	Power	\$1 - \$5 Million	4k	LED Light Fixtures	\$0.10/kWh	Mail-In Rebate	7/1/2015	7/31/2016
		\$250K - \$1 Million	(Commercial)	LED Light Fixtures	\$0.23/kWh	Instant Rebate	7/1/2015	7/31/2016
CA	Burbank Water and Power	\$50K - \$250K	43K (Residential)	Ceiling Fans & Components	\$15-\$25	Mail-In Rebate	Ong	oing
CA	Glendale Water & Power	\$250K - \$1 Million	73K (Residential)	Ceiling Fans & Components	\$15-\$25	Bill Credit	Ong	oing
CA	Lodi Electric	\$50K - \$250K	26K	LED Light Bulbs	\$10	Mail-in Rebate	8/1/2015	6/30/2016
	Utility	Not provided	(Residential)	LED Light Bulbs	Up to \$10	Bill Credit	Ong	oing
CA		\$5 - \$10 Million	5.7 million (Residential)	LED Light Bulbs	\$1-\$5	Buy-Down/ Discount	1/1/2016	12/31/2016

STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS		INCENTIVE TYPE	START DATE	END DATE
	Pacific Gas and Electric Company	\$50K - \$250K		LED Light Fixtures	\$3-\$5	Buy-Down/ Discount		
				Specialty CFLs	Up to \$4	Buy-Down/ Discount		
				Spiral CFLs	Up to \$3	Buy-Down/ Discount		
CA	Pacific Power	\$250K - \$1 Million	40K (Residential)	LED Light Bulbs	Up to \$23	Buy-Down/ Discount	Ong	joing
				CFL Light Fixtures	Up to \$10	Buy-Down/ Discount		
				LED Light Fixtures	Up to \$10	Buy-Down/ Discount		
CA	Pasadena Water & Power	\$250K - \$1 Million	Residential	LED Light Bulbs	\$5	Instant Rebate	Ong	joing
CA	Riverside Public Utilities	\$250K - \$1 Million	105K (Residential & Commercial)	Ceiling Fans without Lights	\$25	Mail-in Rebate	Ong	oing
				Spiral CFLs	\$0.10-\$1.70	Buy-Down/ Discount		
СА	Sacramento	\$1 - \$5	600K	Specialty CFLs	\$1.10-\$2.70	Buy-Down/ Discount	1/1/2015	12/21/2016
CA	Municipal Utility District	Million	(Residential)	LED Light Bulbs	\$2-\$12	Buy-Down/ Discount	1/1/2015	12/31/2016
				LED Light Fixtures	\$6-\$15	Buy-Down/ Discount		
		\$1 - \$5 Million	1.4 million	Specialty CFLs	\$1.20-\$3.50	Buy-Down/ Discount	1/1/2016	12/31/2016
CA	San Diego Gas and Electric	Willion	(Residential)	LED Light Bulbs	\$2-\$8	Buy-Down/ Discount		
		Not provided	Commercial	LED Light Bulbs	\$2-\$50	Buy-Down/ Discount	Ong	loing
	Silicon Valley Power, City of	Less than \$50K	Residential	LED Light Bulbs	\$10	Mail-in Rebate	7/1/2011	6/30/2017
CA	Santa Clara, CA	\$250K - \$1 Million	Commercial	LED Light Bulbs	Based on calculated energy savings	Mail-In Rebate	7/1/2011	6/30/2016
		Less than \$50K		Spiral CFLs	Varies	Buy-Down/ Discount		
CA	Southern California Edison Company	\$10 - \$20 million	4.3 Million (Residential & Commercial)	Specialty CFLs	Varies	Buy-Down/ Discount	1/2/2016	12/31/2016
		\$5 - \$10 Million		LED Light Bulbs	Varies	Buy-Down/ Discount		

STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
	Colorado	\$1 - \$5	185K	Spiral CFLs	Varies	Buy-Down/ Discount	1/1/2010	12/31/2016
со	Springs Utilities	Million	(Residential)	LED Light Bulbs	Varies	Buy-Down/ Discount	1/1/2010	12/31/2016
со	Fort Collins Utilities	\$250K - \$1 Million	107K (Residential)	LED Light Bulbs	Varies	Buy-Down/ Discount	Ong	oing
со	Gunnison County Electric Association, Inc.	Less than \$50K	7.5K (Residential)	LED Light Bulbs	50% of cost of bulb up to \$10 per bulb	Mail-In Rebate	Ong	oing
со	La Plata Electric Association	\$50K - \$250K	41K (Residential & Commercial)	LED Light Bulbs	Up to \$10	Mail-In Rebate	Ong	oing
	Platte River	\$50K - \$250K	124K (Residential)	LED Light Bulbs	\$1-\$3	Instant Rebate		
СО	Power Authority	\$250K - \$1 Million	Commercial	LED Light Bulbs (Commercial)	Varies	Mail-in Rebate and/or Grant	Ong	oing
				Spiral CFLs	Varies	Buy-Down/ Discount		
		\$5 - \$10 Million	1.3 Million (Residential)	LED Light Bulbs	Varies	Buy-Down/ Discount	1/1/2016	12/31/2016
со	Xcel Energy			Specialty CFLs	Varies	Buy-Down/ Discount		
		\$1 - \$5 Million	200K	LED Light Bulbs	Up to \$15	Give-Away	1/14/2015	12/31/2019
		\$10 - \$20 million	(Commercial)	LED Light Bulbs	Up to \$15	Instant Rebate	1/14/2015	12/31/2019
				Spiral CFLs	Up to \$1	Buy-Down/ Discount		
СТ	Eversource	\$10 - \$20	1.2 million	CFL Light Fixtures	Up to \$10	Buy-Down/ Discount	1/1/2015	12/31/2016
CI	(CT)	Million	(Residential)	LED Light Bulbs	Up to \$8	Buy-Down/ Discount	1/1/2015	12/31/2010
				LED Light Fixtures	Up to \$10	Buy-Down/ Discount		
				Spiral CFLs	Up to \$0.75	Buy-Down/ Discount		
OT	The United	\$1 - \$5	290K	CFL Light Fixtures	\$10	Mail-In Rebate	4/4/004.4	40/04/0040
СТ	Illuminating Company	Million	(Residential)	LED Light Bulbs	Up to \$8	Buy-Down/ Discount	1/1/2014	12/31/2016
				LED Light Fixtures	Up to \$10	Buy-Down/ Discount		
				Spiral CFLs	\$1-\$5	Buy-Down/ Discount		
DC	DC Sustainable Energy Utility	Not provided	220K (Residential)	LED Light Bulbs	\$1-\$5	Buy-Down/ Discount	1/1/2014	9/30/2016
				LED Light Fixtures	Varies	Buy-Down/ Discount		

STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS		INCENTIVE TYPE	START DATE	END DATE
FL	JEA	\$250K - \$1 Million	360K (Residential)	LED Light Bulbs	\$1.50	Buy-Down/ Discount	Ong	oing
FL	Kissimmee Utility Authority	\$50K - \$250K	64K (Residential)	LED Light Bulbs	50% up to \$50	Bill Credit	Ong	oing
			2 Million	Spiral CFLs	Varies	Buy-Down/ Discount		
GA	Georgia Power	Not	(Residential)	LED Light Bulbs	Varies	Buy-Down/ Discount	1/1/2014	12/31/2016
	e congia i cinci	provided	300K	LED Light Bulbs	\$9	Mail-in Rebate	., ., _0	,
			(Commercial)	LED Light Fixtures	\$0.20 per watt saved	Mail-In Rebate		
н	Hawaii Energy	\$250K - \$1 Million	Residential	Spiral CFLs	\$1	Buy-Down/	7/1/2015	6/30/2017
	Hawaii Energy	\$1 - \$5 Million	Residentia	LED Light Bulbs	\$4	Discount	//1/2015	6/30/2017
				Spiral CFLs	50% off or up to \$10	Buy-Down/ Discount		
				Specialty CFLs	50% off or up to \$10	Buy-Down/ Discount		
			Residential	LED Light Bulbs	50% off or up to \$10	Buy-Down/ Discount		
				LED Light Fixtures	50% off or up to \$10	Buy-Down/ Discount		
IA	Alliant Energy	Not provided		CFL Light Fixtures	50% off or up to \$10	Buy-Down/ Discount	1/1/2015	12/31/2018
				LED Light Bulbs	\$10	Mail-in Rebate		
			Commercial	LED Light Fixtures	\$10	Mail-in Rebate		
				Specialty CFLs	50% off	Mail-in Rebate		
				Spiral CFLs	50% off	Mail-in Rebate		
IA	Central Iowa Power	\$5 - \$10	Residential	CFL Light Fixtures	50% discount up to \$15	Mail-In Rebate	01/01/2016	12/31/2016
	Cooperative (Representing 12 utilities)	Million	Residentia	LED Light Fixtures	50% discount up to \$15	Mail-in Rebate	01/01/2010	12/31/2010
IA	Linn County Rural Electric Cooperative	Not provided	Residential	Ceiling Fans & Components	50% discount up to \$15 per fan with qualifying ENERGY STAR light kit	Mail-In Rebate	1/1/2015	12/31/2016
IA	MidAmerican Energy	\$1 - \$5 Million	Residential	Spiral CFLs	Varies	Buy-Down/ Discount	Ong	oing

STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
				Specialty CFLs	Varies	Buy-Down/ Discount		
				LED Light Bulbs	Varies	Buy-Down/ Discount		
		Not	Quantumial	LED Light Fixtures	Varies	Buy-Down/ Discount		
		provided	Commercial	LED Light Bulbs	Varies	Mail-in Rebate		
IA	Spencer Municipal Utilities	\$50K - \$250K	11.25K (Residential)	LED Light Bulbs	\$10	Mail-in Rebate	1/1/2015	12/31/2016
	Missouri River Energy			Spiral CFLs	Up to \$1.50	Mail-In Rebate		
IA, MN, ND, SD	Services (Representing 61 communities)	Not provided	8.4K (Residential)	LED Light Bulbs	\$3-\$4	Mail-In Rebate	Ong	Joing
IA, MN, SD	Heartland Consumers Power District (Representing 18	\$50K - \$250K	Commercial	LED Light Bulbs	\$10-\$50	Mail-in Rebate	Ong	Joing
	communities)	Not provided	Residential	LED Light Bulbs	\$3-\$5	Mail-in Rebate		
				Spiral CFLs	Up to \$3	Buy-Down/ Discount		
				Specialty CFLs	Up to \$4	Buy-Down/ Discount		
ID	Rocky Mountain Power, Inc.	\$250K - \$1 Million	66K (Residential)	LED Light Fixtures	Up to \$10	Buy-Down/ Discount	Ong	joing
	,			LED Light Bulbs	Up to \$13	Buy-Down/ Discount		
				CFL Light Fixtures	Up to \$10	Buy-Down/ Discount		
				Spiral CFLs	\$0.75-\$3	Buy-Down/ Discount		
ID, MT,	Bonneville Power	\$1 - \$5	12 Million	Specialty CFLs	\$1-\$5	Buy-Down/ Discount	4/1/2015	6/30/2017
OR, WA	Administration	Million	(Residential)	LED Light Bulbs	\$5-\$9	Buy-Down/ Discount	4/1/2013	0/30/2017
				LED Light Fixtures	\$5-\$15	Buy-Down/ Discount		
				Spiral CFLs	Varies	Buy-Down/ Discount		
ID, OR	Idaho Power Company	Not provided	360K (Residential)	Specialty CFLs	Varies	Buy-Down/ Discount	Ong	joing
				LED Light Bulbs	Varies	Buy-Down/ Discount		
IL	Ameren Illinois	Not provided	Residential	LED Light Bulbs	Varies	Buy-Down/ Discount	6/1/2015	5/31/2017
IL	Commonwealth Edison	\$35 - \$50million	3.4 Million (Residential)	Spiral CFLs	\$1-\$5	Instant Rebate	6/1/2015	5/31/2017

STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
				LED Light Fixtures	\$7	Instant Rebate		
				LED Light Bulbs	\$3-\$4	Instant Rebate		
	Illinois Department of	\$10 - \$20	Public Sector Entities Served	LED Light Fixtures	Varies	Mail-in Rebate		
IL	Commerce and Economic Opportunity	million	by Participating Utilities (Commercial)	LED Light Bulbs	\$15	Mail-in Rebate	6/1/2014	5/31/2017
		\$250K - \$1 Million	Residential	Spiral CFLs	Varies	Buy-Down/ Discount		
IL	MidAmerican Energy	WIIIION		Specialty CFLs	Varies	Buy-Down/ Discount	1/1/2016	12/31/2016
	Energy	Not provided	Commercial	LED Light Bulbs	Varies	Mail-in Rebate		
				LED Light Fixtures	Varies	Mail-In Rebate		
IL, IN, MO, OH	Wabash Valley Power Authority (Representing 26 utilities)	Not provided	320K (Residential & Commercial)	LED Light Bulbs	\$7.50	Mail-In Rebate	1/1/2016	12/31/2016
				Spiral CFLs	Free	Give-Away		
IN	Duke Energy	Not provided	Residential	Specialty CFLs	Varies	Buy-Down/ Discount	Ong	joing
				LED Light Bulbs	Varies	Buy-Down/ Discount		
				Spiral CFLs	Varies	Instant Rebate		
			Residential	Specialty CFLs	Varies	Instant Rebate		
IN	Indianapolis Power & Light	Not provided		LED Light Bulbs	Varies	Instant Rebate	1/1/2015	12/31/2016
			Commercial	LED Light Fixtures	Varies	Mail-In Rebate		
			Commercial	LED Light Bulbs	Varies	Mail-In Rebate		
		\$1 - \$5 Million		Spiral CFLs	Varies	Buy-Down/ Discount		
IN	Northern Indiana Public Service	\$1 - \$5 Million	400K	Specialty CFLs	Varies	Buy-Down/ Discount	1/1/2016	12/31/2016
	Company (NIPSCO)	\$50K - \$250K	(Residential)	LED Light Bulbs	Varies	Buy-Down/ Discount		
		Not		CFL Light Fixtures	Varies	Buy-Down/ Discount		
		provided		LED Light Fixtures	Varies	Buy-Down/ Discount		
IN	Vectren Energy Delivery	Not provided	Residential	Spiral CFLs	Varies	Buy-Down/ Discount	1/1/2016	12/31/2016

STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
				Specialty CFLs	Varies	Buy-Down/ Discount		
				LED Light Bulbs	Varies	Buy-Down/ Discount		
				Spiral CFLs	N/A	Give-Away	1/1/2014	12/31/2016
ΚY	Duke Energy	Not provided	17K (Residential)	Specialty CFLs	Varies	Buy-Down/ Discount	Onc	loing
				LED Light Bulbs	Varies	Buy-Down/ Discount	Ong	Joing
		\$250K - \$1 Million	160K	Spiral CFLs	N/A	Give-Away		
LA	Entergy New Orleans	Not provided	(Residential)	Spiral CFLs	Varies	Buy-Down/ Discount	4/1/2011	12/31/2016
		\$250K - \$1 Million	30K (Commercial)	CFL Light Fixtures	\$0.10/kWh	Mail-In Rebate		
				Spiral CFLs	Up to \$1.40	Buy-Down/ Discount		
MA	Mass Save (Representing 4 utilities)	\$10 - \$20 million	2.3 Million (Residential)	LED Light Bulbs	Up to \$10	Buy-Down/ Discount	1/1/2015	12/31/2016
				LED Light Fixtures	Up to \$15	Buy-Down/ Discount		
				Spiral CFLs	Up to \$1.60	Buy-Down/ Discount		
MD	Baltimore Gas and Electric Company	\$20 - \$35 million	1.2 Million (Residential)	LED Light Bulbs	Up to \$7	Buy-Down/ Discount	1/1/2015	12/31/2017
	Company			LED Light Fixtures	Up to \$10	Buy-Down/ Discount		
	Delmarva	\$1 - \$5	173K	LED Light Bulbs	Up to \$7	Buy-Down/ Discount		
MD	Power	Million	(Residential)	LED Light Fixtures	Up to \$10	Buy-Down/ Discount	1/1/2015	12/31/2017
	Potomac			LED Light Bulbs	Up to \$5	Buy-Down/ Discount		
MD	Edison (FirstEnergy	Not provided	Residential	Spiral CFLs	Up to \$2.25	Buy-Down/ Discount	1/1/2016	12/31/2017
	utility)			CFL Light Fixtures	Up to \$10	Mail-In Rebate		
	Datama			Spiral CFLs	Up to \$1.60	Buy-Down/ Discount		
MD	Potomac Electric Power Company	\$10 - \$20 million	482K (Residential)	LED Light Bulbs	Up to \$7	Buy-Down/ Discount	1/1/2012	12/31/2017
				LED Light Fixtures	Up to \$10	Buy-Down/ Discount		
	Southern			Spiral CFLs	Up to \$1.60	Buy-Down/ Discount		
MD	Maryland Electric	\$1 - \$5 Million	137K (Residential)	LED Light Fixtures	Up to \$10	Buy-Down/ Discount	1/1/2010	12/31/2017
	Cooperative			LED Light Bulbs	Up to \$7	Buy-Down/ Discount		
ME	Efficiency Maine	\$5 - \$10 Million	1.3 Million (Residential)	LED Light Bulbs	\$6	Buy-Down/ Discount	7/1/2015	6/30/2017
МІ		Less than \$50K	6K (Residential)	Spiral CFLs	\$1	Mail-in Rebate	9/1/2010	12/31/2017

STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
				LED Light Bulbs	\$10	Mail-in Rebate		
	Coldwater Board of Public Utilities			LED Light Fixtures	\$20	Mail-in Rebate		
	Clintoo			CFL Light Fixtures	\$10	Mail-in Rebate		
MI	Consumers	\$5 - \$10	1.8 Million	Spiral CFLs	\$2-\$8	Buy-Down/ Discount	1/1/2014	12/31/2016
IVII	Energy	Million	(Residential)	LED Light Bulbs	\$5-\$10	Buy-Down/ Discount	1/1/2014	12/31/2010
		\$1 - \$5 Million		Spiral CFLs	\$1	Buy-Down/ Discount		
MI	DTE Energy	\$50K - \$250K	2.2 Million (Residential)	Specialty CFLs	varies	Buy-Down/ Discount	1/1/2011	12/31/2016
		\$1 - \$5 Million		LED Light Bulbs	\$2-\$3.25	Buy-Down/ Discount		
	Efficiency			Ceiling Fan Light Kit	\$10	Mail-In Rebate		
MI	United (Representing	\$1 - \$5 Million	54K (Residential)	LED Light Bulbs	varies	Buy-Down/ Discount	1/1/2016	12/31/2016
	15 electric utilities)		(LED Light Fixtures	varies	Buy-Down/ Discount		
MI	Holland Board of Public Works	Less than \$50K	25K (Residential)	LED Light Bulbs	\$3.50-\$7.50	Mail-In Rebate	1/1/2015	12/31/2016
			83K	Spiral CFLs	Up to \$1.25	Instant Rebate		
	Lansing Board	Less than	(Residential)	LED Light Bulbs	\$10	Instant Rebate		
MI	of Water & Light	\$50K	96K (Residential &	CFL Light Fixtures	\$10	Mail-In Rebate	Ong	loing
			Commercial)	LED Light Fixtures	\$10	Mail-In Rebate		
	Alexandria	Less than	1.5K	LED Light Bulbs	\$6-\$15	Mail-In Rebate	4/4/0040	40/04/0040
MN	Light and Power	\$50K	(Commercial)	LED Light Fixtures	\$25	Mail-In Rebate	1/1/2013	12/31/2016
				Spiral CFLs	50% off	Mail-In Rebate		
MNI	Austin Utilities	\$250K - \$1	12.45K (Pasidantial &	LED Light Bulbs	Up to \$15	Mail-In Rebate	000	loing
MN	Ausun Otinities	Million	(Residential & Commercial)	CFL Light Fixtures	Up to \$15	Mail-In Rebate	Ong	loing
				LED Light Fixtures	Up to \$20	Mail-In Rebate		
MN	Barnesville Municipal Power	Less than \$50K	2.5K (Residential & Commercial)	Spiral CFLs	Up to \$3	Instant Rebate	Ong	joing
MN	Marshall Municipal	Less than	6.4K	Spiral CFLs	\$0.20 per watt saved	Mail-In Rebate	0.00	loing
IVIIN	Utilities	\$50K	(Residential)	LED Light Bulbs	\$0.20 per watt saved	Mail-In Rebate	Ong	

STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS		INCENTIVE TYPE	START DATE	END DATE					
				Spiral CFLs	\$2 or price, whichever is less	Mail-In Rebate							
			15.5K (Residential)	LED Light Bulbs	50% of price, up to \$10	Mail-In Rebate							
MN	Minnesota Municipal Power Agency <i>(Representing</i>	Less than \$50K			LED Light Fixtures	50% of price, up to \$25	Mail-In Rebate	1/1/2015	12/31/2016				
	12 utilities)					Commercial	LED Light Bulbs	\$8 (<=10W), \$10 (11- 20W); not to exceed 50% project cost	Mail-In Rebate				
				Spiral CFLs	Varies	Instant Rebate							
				Specialty CFLs	Varies	Instant Rebate							
		Minnesota Not Power provided					LED Light Bulbs	Varies	Instant Rebate				
				LED Light Fixtures	\$10-\$20	Mail-In Rebate	1/1/2015						
MN	Minnesota Power		137K (Residential)	CFL Light Fixtures	\$10	Mail-In Rebate		12/31/2016					
				Spiral CFLs	\$2	Mail-In Rebate							
									Specialty CFLs	\$2	Mail-In Rebate		
												LED Light Bulbs	\$7.50-\$10
				LED Light Fixtures	\$10-\$20	Builder Incentive							
			7014	Spiral CFLs	\$2	Mail-In Rebate							
	Minnkota Power	\$250K - \$1	70K (Residential & Commercial)	LED Light Fixtures	\$8	Mail-In Rebate							
MN	Cooperative (Representing 17 utilities)	Million (Combined)	,	LED Light Bulbs	\$4-\$8	Mail-In Rebate	Ong	oing					
	Tr uunues)		Commercial	LED Light Fixtures (Commercial)	\$40-\$80	Mail-In Rebate							
	N Owatonna \$50K - Public Utilities \$250K		Spiral CFLs	50% off	Mail-In Rebate								
MN			10K (Residential &	CFL Light Fixtures	Up to \$15	Mail-In Rebate	One	oing					
IVIIN			(Residential & - Commercial)	LED Light Fixtures	Up to \$20	Mail-In Rebate	Ongoing						
				LED Light Bulbs	Up to \$15	Mail-In Rebate							
MN	Rochester Public Utilities	\$250K - \$1 Million	50K (Residential)	CFL Light Fixtures	50% off, up to \$15	Mail-In Rebate	Ong	oing					

STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
				LED Light Fixtures	50% off, up to \$20	Mail-In Rebate		
				LED Light Fixtures	\$25-\$249	Mail-In Rebate		
			4K (Commercial)	Spiral CFLs	50% of bulb cost, up to \$2.25 - \$19 per bulb	Mail-In Rebate		
				Spiral CFLs	50% of cost up to \$10	Mail-In Rebate		
				LED Light Fixtures	50% off, up to \$20	Mail-In Rebate		
	Southern Minnesota	\$1 - \$5		CFL Light Fixtures	50% off, up to \$15	Mail-In Rebate		
MN	Municipal Power Agency (Representing	Million (Combined)	110K (Residential)	Ceiling Fans with Lighting	50% of cost up to \$15	Mail-In Rebate	Ong	loing
	15 utilities)			Compact Fluorescent Light Kits for Ceiling Fans (ENERGY STAR Most Efficient)	50% of cost up to \$25	Mail-In Rebate		
MN	Xcel Energy	\$5 - \$10	1.2 Million	Spiral CFLs	Varies	Buy-Down/ Discount	1/1/2016	12/31/2016
IVIIN	Acer Energy	Million	(Residential)	LED Light Bulbs	Varies	Buy-Down/ Discount	1/1/2016	12/31/2010
MO	Ameren Missouri	\$5 - \$10 Million	1.2 Million (Residential)	LED Light Bulbs	\$0.75-\$5	Buy-Down/ Discount	1/1/2013	12/31/2018
MO	Kansas City Power & Light	\$5 - \$10 Million	500K (Residential)	LED Light Bulbs	Up to \$4	Instant Rebate	4/1/2016	3/31/2019
				LED Light Bulbs	N/A	Give-Away		
NC	Duke Energy	Not provided	2.03 Million (Residential)	Specialty CFLs	Varies	Buy-Down/ Discount	Ong	loing
				LED Light Bulbs	Varies	Buy-Down/ Discount		
NC	Public Works Commission of the City of Fayetteville	Less than \$50K	Residential	LED Light Bulbs	Varies	Bill Credit	10/1/2015	Ongoing
				Spiral CFLs	Varies	Buy-Down/ Discount		
				Specialty CFLs	Varies	Buy-Down/ Discount]	
NC, SC	Duke Energy Progress	Not provided	Residential & Commercial	LED Light Bulbs	Varies	Buy-Down/ Discount	/ Ongoing	joing
				CFL Light Fixtures	Varies	Buy-Down/ Discount		
				LED Light Fixtures	Varies	Buy-Down/ Discount		

STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
				Spiral CFLs	Varies	Low Interest Loan		
				CFL Light Fixtures	Varies	Low Interest Loan		
				Ceiling Fans	Varies	Low Interest Loan		
NE	Nebraska Energy Office	\$50 million or greater (Revolving Ioan fund)	Nebraska Residents and Commercial Businesses	LED Light Bulbs	Varies	Low Interest Loan	Ong	oing
				CFL w/pin base	Varies	Low Interest Loan		
				LED Light Fixtures	Varies	Low Interest Loan		
				Other (Commercial)	Varies	Low Interest Loan		
NE	Nebraska Public Power	Not	Residential	LED Light Bulbs	\$3	Mail-In Rebate	1/1/2016	12/31/2016
	District	provided	Commercial	LED Light Bulbs	\$5	Mail-In Rebate	17 17 2010	12/01/2010
	New	A 4 A 5		Spiral CFLs	\$2	Instant Rebate		
NH	Hampshire Saves (Representing	\$1 - \$5 Million (Combined)	593K (Residential)	LED Light Bulbs	\$2-\$3	Instant Rebate	1/1/2016	12/31/2016
	4 utilities)	(LED Light Fixtures	\$8	Mail-In Rebate		
NJ	NJ Clean Energy (<i>Representing</i>	\$10 - \$20 Million	NJ Residents	Spiral CFLs	Up to \$0.50 per bulb (multi-pack only)	Instant Rebate	7/1/2015	6/30/2016
	4 utilities)	WIIIION		LED Light Bulbs	Up to \$8	Instant Rebate		
				LED Light Fixtures	Up to \$12	Instant Rebate		
NIDA	El Paso	Not	Nationality	Spiral CFLs	Varies	Buy-Down/ Discount	0	
NM	Electric	provided	Not provided	LED Light Bulbs	Varies	Buy-Down/ Discount	Ung	oing
NM	Public Service Company of	\$1 - \$5	501K	Spiral CFLs	Varies	Buy-Down/ Discount	Ongoing	
	New Mexico	Million	(Residential)	Specialty CFLs	Varies	Buy-Down/ Discount	Ong	Sing
NM	Xcel Energy	\$1 - \$5 Million	85K (Residential)	Spiral CFLs	Varies	Buy-Down/ Discount	1/1/2016	12/31/2016

STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
				LED Light Bulbs	Varies	Buy-Down/ Discount		
				LED Light Bulbs	N/A	Give-Away		
			1 Million	Spiral CFLs	\$0.80	Buy-Down/ Discount		
NY	PSEG Long	\$5 - \$10		Specialty CFLs	Up to \$2	Buy-Down/ Discount	1/1/2015	12/31/2016
INT		Million	(Residential)	LED Light Bulbs	Up to \$3	Buy-Down/ Discount	1/1/2015	12/31/2010
				LED Light Fixtures	Up to \$4	Buy-Down/ Discount		
ОН	AEP Ohio	\$5 - \$10	1.3 Million	Spiral CFLs	\$1.25	Buy-Down/ Discount	4/1/2009	12/31/2016
Оп		Million	(Residential)	LED Light Bulbs	\$4	Buy-Down/ Discount	9/1/2011	12/31/2016
ОН	Dayton Power & Light	\$1 - \$5 Million	500K (Residential)	Spiral CFLs	\$1.30	Buy-Down/ Discount	Ong	oing
	Company	\$250K - \$1 Million	(Residential)	LED Light Bulbs	\$3	Buy-Down/ Discount		
				LED Light Bulbs	N/A	Give-Away		
ОН	Duke Energy	Not provided	311K (Residential)	Specialty CFLs	Varies	Instant Rebate	Ong	oing
				LED Light Bulbs	Varies	Instant Rebate		
	Efficiency			Spiral CFLs	Up to \$2	Instant Rebate		
ОН	Smart (Representing 28	\$250K - \$1 Million (Combined)	195K (Residential)	Specialty CFLs	Up to \$2	Instant Rebate	1/1/2011	12/31/2016
	communities)	(,		LED Light Bulbs	Up to \$10	Instant Rebate		
				Spiral CFLs	Varies	Buy-Down/ Discount	12/1/2014	11/30/2016
ОК	Public Service Company of Oklahoma	\$250K - \$1 Million	505K (Residential)	Specialty CFLs	Varies	Buy-Down/ Discount	12/1/2014	11/30/2016
				LED Light Bulbs	Varies	Buy-Down/ Discount	12/1/2014	11/30/2016
OR	Consumers Power	Not provided	Not provided	LED Light Bulbs	\$4	Instant Rebate	10/1/2015	9/30/2016
	Emerald			LED Light Bulbs	Varies	Buy-Down/ Discount		
OR	People's Utility District	Not provided	Not provided	LED Light Bulbs	Varies	Give-Away	Ong	oing
				LED Light Fixtures	Varies	Buy-Down/ Discount		
05	Energy Trust of	\$250K - \$1 Million	1.3 million	Spiral CFLs	\$0.50-\$1	Buy-Down/ Discount	4/4/0045	10/01/0010
OR	Öregon	\$5 - \$10 Million	(Residential)	LED Light Bulbs	\$3-\$7	Buy-Down/ Discount	1/1/2015	12/31/2016

STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
				LED Light Fixtures	\$3-\$10	Buy-Down/ Discount		
		\$50K - \$250K		Specialty CFLs	\$0.50-\$0.75	Buy-Down/ Discount		
OR	Salem Electric	Not	Not provided	CFL Light Fixtures	Up to \$15	Bill Credit	01/01/2006	12/31/2016
ÖK		provided	Not provided	LED Light Fixtures	Up to \$15	Bill Credit	01/01/2000	12/01/2010
	Mot Ed			Spiral CFLs	Up to \$1	Instant Rebate		
PA	Met-Ed (FirstEnergy utility)	Not provided	Residential	LED Light Bulbs	Up to \$5	Instant Rebate	6/1/2013	5/31/2021
				Decorative Light Strings	Up to \$2	Instant Rebate		
PA	PECO Energy Company	\$250K - \$1 Million	1.4 Million (Residential)	LED Light Bulbs	\$3-\$15	Instant Rebate	6/1/2015	5/31/2021
	Penelec			Spiral CFLs	Up to \$1	Instant Rebate		
PA	(FirstEnergy utility)	Not provided	Residential	LED Light Bulbs	Up to \$5	Instant Rebate	6/1/2013	5/31/2021
	27			Decorative Light Strings	Up to \$2	Instant Rebate		
	Dana Dawar			Spiral CFLs	Up to \$1	Instant Rebate		
PA	Penn Power (FirstEnergy utility)	Not provided	Residential	LED Light Bulbs	Up to \$5	Instant Rebate	6/1/2013	5/31/2021
	27			Decorative Light Strings	Up to \$2	Instant Rebate		
		\$20 \$25	1.2 million (Residential)	LED Light Bulbs	\$1-\$10	Buy-Down/ Discount		
PA	PPL Electric Utilities	\$20 - \$35 Million	Commercial	LED Light Bulbs	\$.50/kWh	Mail-In Rebate	6/1/2016	5/31/2021
			Commercial	LED Light Fixtures	\$.50/kWh	Mail-In Rebate		
	West Dawn			Spiral CFLs	Up to \$1	Instant Rebate		
PA	West Penn (FirstEnergy utility)	Not provided	Residential	LED Light Bulbs	Up to \$5	Instant Rebate	6/1/2013	5/31/2021
	27			Decorative Light Strings	Up to \$2	Instant Rebate		
				Spiral CFLs	Up to \$1.40	Buy-Down/ Discount		
				Specialty CFLs	Up to \$6	Buy-Down/ Discount		
RI	National Grid	\$5 - \$10 Million	478K (Residential)	CFL Light Fixtures	Up to \$15	Buy-Down/ Discount	1/1/2016	12/31/2016
				LED Light Bulbs	Up to \$10	Buy-Down/ Discount		
				LED Light Fixtures	Up to \$15	Buy-Down/ Discount		
RI	Pascoag Utility District	Less than \$50K	5K (Residential)	Spiral CFLs	50% up to \$50	Mail-In Rebate	Ong	oing

STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
				CFL Light Fixtures	50% up to \$50	Mail-In Rebate		
				Ceiling Fan with Light	50%up to \$50	Mail-In Rebate		
				LED Light Bulbs	50% up to \$50	Mail-In Rebate		
SC	Duke Energy	Not	Not provided	Specialty CFLs	Varies	Instant Rebate	9/1/2014	12/31/2017
30	Dake Lileigy	provided	Not provided	LED Light Bulbs	Free	Give-Away	Onç	going
SC	South Carolina	Not	92K	CFL Light Fixtures	Varies	Mail-In Rebate	Ond	noing
30	Electric & Gas	provided	(Commercial)	LED Light Fixtures	Varies	Mail-In Rebate	Ongoing	
SD		\$50K -	85K	Spiral CFLs	Varies	Buy-Down/ Discount	4/4/0040	40/04/0040
50	Xcel Energy	\$250K	(Residential)	LED Light Bulbs	Varies	Buy-Down/ Discount	1/1/2016	12/31/2016
TY	CenterPoint	\$1 - \$5 Million	9.4K (Residential)	CFL Light Fixtures	Varies	Builder Incentive	Onç	going
ТХ	Energy	\$250K - \$1 Million	2.1 Million (Residential)	LED Light Bulbs	Varies	Buy-Down/ Discount	1/1/2011	12/31/2017
ТХ	Xcel Energy	Not	Residential	Spiral CFLs	Varies	Buy-Down/ Discount	1/1/2016	12/31/2016
	, (co	provided		LED Light Bulbs	Varies	Buy-Down/ Discount	., ., 2010	
				Spiral CFLs	Up to \$3	Buy-Down/ Discount		
			972K (Residential)	Specialty CFLs	Up to \$4	Buy-Down/ Discount	Ongoing	
UT	Rocky Mountain Power, Inc.	· · · · ·		LED Light Bulbs	Up to \$23	Buy-Down/ Discount		
	Fower, inc.			LED Light Fixtures	\$10	Mail-In Rebate		
				CFL Light Fixtures	\$10	Mail-In Rebate		
VA	Appalachian Power	\$250K - \$1 Million	Not provided	LED Light Bulbs	Up to \$10	Instant Rebate	1/1/2016	12/31/2016
	Burlington	Not	20K	LED Light Bulbs	Starting at \$1.95	Buy-Down/ Discount		
VT	Electric Department	provided	(Residential)	LED Light Fixtures	Starting at \$3.95	Buy-Down/ Discount	1/1/2016	12/31/2016
		\$5 - \$10		LED Light Bulbs	Starting at \$1.95	Buy-Down/ Discount		
	Efficiency	Million	Residential	LED Light Fixtures	Starting at \$3.95	Buy-Down/ Discount	1/1/2016	12/31/2016
VT	Vermont	\$1 - \$5	Commercial	LED Light Bulbs	\$3-\$17	Instant Rebate	~	
		Million		LED Light Fixtures	\$15	Instant Rebate	Ongoing	
WA		\$50K - \$250K	52K (Residential)	Spiral CFLs	\$1-\$4	Buy-Down/ Discount	Ong	going

STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
	Clallam County Public Utility			Specialty CFLs	\$1-\$4	Buy-Down/ Discount		•
	District #1			LED Light Bulbs	\$1-\$4	Buy-Down/ Discount		
				Specialty CFLs	Varies	Buy-Down/ Discount		
WA	Clark Public	\$250K - \$1	183K	CFL Light Fixtures	Varies	Buy-Down/ Discount		
VVA	Utilities	Million	(Residential)	LED Light Bulbs	Varies	Buy-Down/ Discount	Ong	joing
				LED Light Fixtures	Varies	Buy-Down/ Discount		
				CFL Light Fixtures	Up to \$10	Mail-In Rebate		
				LED Light Fixtures	Up to \$10	Mail-In Rebate		
WA	Pacific Power \$250K - \$1 Million	123K (Residential)	Spiral CFLs	Up to \$1.50	Buy-Down/ Discount	Ong	joing	
				Specialty CFLs	Up to \$3	Buy-Down/ Discount		
				LED Light Bulbs	Up to \$5	Buy-Down/ Discount		
		Puget Sound \$10 - \$20 Energy million	Residential	Spiral CFLs	Up to \$.50	Instant Rebate	1/1/2010 12/31/20	12/31/2017
WA	Puget Sound			Specialty CFLs	Up to \$.50	Instant Rebate		
	Energy			LED Light Bulbs	Up to \$5	Instant Rebate		
			Commercial	LED Light Bulbs	\$4-\$15	Instant Rebate		
WA	Seattle City	\$5 - \$10	400K	LED Light Bulbs	Up to \$6	Buy-Down/ Discount	One	
VVA	Light	Million	(Residential)	LED Light Fixtures	\$5	Buy-Down/ Discount	Ong	joing
				Spiral CFLs	up to \$.50	Buy-Down/ Discount	1/1/2007	12/31/2016
				Specialty CFLs	up to \$.50	Buy-Down/ Discount	1/1/2007	12/31/2010
WA	Snohomish County PUD	\$250K - \$1 Million	300K (Residential)	LED Light Bulbs	up to \$5	Buy-Down/ Discount		
				CFL Light Fixtures	\$5-\$10	Buy-Down/ Discount	1/1/2012	12/31/2016
			LED Light Fixtures	\$5-\$10	Buy-Down/ Discount			
				Spiral CFLs	Varies	Buy-Down/ Discount		
10/0	Tacomo Douros	\$250K - \$1	170K	Specialty CFLs	Varies	Buy-Down/ Discount	1/1/2016	12/31/2016
VVA	WA Tacoma Power		(Residential)	CFL Light Fixtures	Varies	Buy-Down/ Discount		
				LED Light Bulbs	Varies	Buy-Down/ Discount	4/1/2016	12/31/2016

STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
				LED Light Fixtures	Varies	Buy-Down/ Discount		
WA, ID	Avista Utilities	Not provided	Commercial	LED Light Bulbs	\$10-\$15	Mail-In Rebate	1/1/2016	12/30/2016
WI	Focus on Energy (Representing 5 investor owned utilities & participating coops and municipal utilities)	\$10 - \$20 Million	Residential	LED Light Bulbs	\$1.50-2.50	Buy-Down/ Discount	1/1/2015	12/31/2016
WI	Vernon Electric Cooperative	Less than \$50K	10K (Residential)	CFL Light Fixtures	\$1	Bill Credit	1/1/2015	12/31/2016
	Cooperative	\$50K	(Residential)	LED Light Fixtures	\$1/400 lumens	Bill Credit		
				Spiral CFLs	\$1	Instant Rebate	- 3/8/2011	12/31/2016
WV	Appalachian Power	\$250K - \$1 Million	400K (Residential)	Specialty CFLs	\$1.50	Instant Rebate		12/01/2010
				LED Light Bulbs	\$5-\$10	Instant Rebate	5/1/2014	12/31/2016
			40K	Spiral CFLs	\$1	Buy-Down/ Discount		
WY	Black Hills Energy	Less than \$50K	(Both Residential & Commercial)	LED Light Bulbs (Commercial)	Varies	Mail-In Rebate	1/1/2016	12/31/2016
				LED Light Bulbs	Varies	Buy-Down/ Discount		
				Spiral CFLs	\$3	Buy-Down/ Discount		
	Rocky	\$1 - \$5	133K	Specialty CFLs	\$4	Buy-Down/ Discount	0	oing
WY	Mountain Power, Inc.	Million	(Residential)	LED Light Fixtures	\$10	Mail-In Rebate	Ung	oing
				CFL Light Fixtures	\$10	Mail-In Rebate		

Footnotes: Umbrella Organizations

- The Bonneville Power Administration (BPA) is a federal nonprofit agency based in the Pacific Northwest. BPA markets wholesale electrical power from hydro-electric projects in the Columbia River Basin, a nuclear plant, and several other small nonfederal power plants. About one-third of the electric power used in the Northwest comes from BPA. For more information about customer utilities: <u>https://www.bpa.gov/news/pubs/GeneralPublications/gi-BPA-Facts.pdf</u>
- 2. The Wabash Valley Power Association represents the following utilities:
 - IL: Corn Belt Energy, EnerStar Power Cooperative, and M.J.M. Electric Cooperative
 - IN: Boone REMC, Carroll White REMC, Fulton County REMC, Hendricks Power Cooperative, Jasper County REMC, Jay County REMC, Kankakee Valley REMC, Kosciusko REMC, LaGrange County REMC, Marshall County REMC, Miami-Cass REMC, Newton County REMC, NineStar Connect (fka Central Indiana Power), Noble REMC, Northeastern REMC, Parke County REMC, Steuben County REMC, Tipmont REMC, United REMC, Wabash County REMC, and Warren County REMC
 - MO: Citizens Electric Cooperative
 - OH: Paulding-Putnam Electric Cooperative
- 3. Central Iowa Power Cooperative represents the following utilities:
 - Clarke Electric Cooperative, Inc., Consumers Energy, East-Central Iowa REC, Eastern Iowa Rural Electric Cooperative, Farmers Electric Cooperative, Inc., Guthrie County REC Association, Linn County REC*, Maquoketa Valley Electric Cooperative, Midland Power Cooperative, Pella Cooperative Electric Association, Southwest Iowa Rural Electric Cooperative, and TIP Rural Electric Cooperative

* Note - Linn County REC submitted information separately.

- 4. Missouri River Energy Services represents the following utilities:
 - IA: Alton, Atlantic, Denison, Fontanelle, Hartley, Hawarden, Kimballton, Lake Park, Manilla, Orange City, Paullina, Pella, Primghar, Remson, Rock Rapids, Sanborn, Shelby, Sioux Center, and Woodbine
 - MN: Adrian, Alexandria*, Barnesville*, Benson, Breckenridge, Detroit Lakes, Elbow Lake, Henning, Hutchinson, Jackson, Lake Park, Lakefield, Luverne, Madison, Marshall*, Melrose, Moorhead, Ortonville, St. James, Sauk Centre, Staples, Wadena, Westbrook, and Worthington
 - ND: Cavalier, Hillsboro, Lakota, Northwood, Riverdale, and Valley City
 - SD: Beresford, Big Stone City, Brookings, Burke, Faith, Flandreau, Fort Pierre, Pickstown, Pierre, Vermillion, Watertown, and Winner

* Note - Alexandria, Barnesville, and Marshall submitted information separately.

- 5. Heartland Consumer Power District represents the following utilities:
 - IA: Akron
 - MN: Tyler
 - SD: Arlington, Colman, Estelline, Groton, Hecla, Howard, Langford, Madison, McLaughlin, Miller, Parker, Plankinton, Tyndall, Volga, Wessington Springs, and White
- 6. MassSave represents the following utilities:
 - Cape Light Compact (CLC), Eversource (MA), National Grid, and UNITIL
- 7. Efficiency United represents the following utilities:
 - Alpena Power Company, Baraga Electric Utility, Bayfield Electric Cooperative, The City of Crystal Falls Electric Department, The City of Dowagiac, The City of Gladstone Department of Power & Light, The City of Harbor Springs Electric Department, City of Hillsdale – Board of Public Utilities, L'Anse Electric

Utility, Negaunee Electric Department, The City of Norway Department of Power & Light, Upper Peninsula Power Company, We Energies, Wisconsin Public Service, and Xcel Energy

- 8. Minnesota Municipal Power Agency represents the following utilities:
 - Anoka, Arlington, Brownton, Buffalo, Chaska, East Grand Forks, Elk River, Le Sueur, North St. Paul, Olivia, Shakopee, and Winthrop
- 9. Minnkota Power Cooperative represents the following utilities:
 - Bagley Public Utilities, Baudette Municipal Utilities, Beltrami Electric Cooperative, Clearwater-Polk Electric Cooperative, Fosston Municipal Utilities, Halstad Municipal Utilities, Hawley Municipal Utilities, North Star Electric Cooperative, PKM Electric Cooperative, Red Lake Electric Cooperative, Red River Valley Cooperative Power Association, Roseau Electric Cooperative, Roseau Municipal Utilities, City of Stephen Municipal Utilities, Thief River Falls Municipal Utilities, Warren Municipal Utilities, and Wild Rice Electric Cooperative
- 10. Southern Minnesota Municipal Power Agency represents the following utilities:
 - Blooming Prairie Public Utilities, Fairmont Public Utilities, Grand Marais Public Utilities, Lake City Utilities, Litchfield Public Utilities, Mora Municipal Utilities, New Prague Utilities Commission, North Branch Municipal Water and Light, Preston Public Utilities, Princeton Public Utilities Commission, Redwood Falls Public Utilities, Spring Valley Utilities, Saint Peter Municipal Utilities, Waseca Utilities, and Wells Public Utilities
 - Triad utilities: Austin Utilities*, Owatonna Public Utilities*, Rochester Public Utilities*

* Note - Triad members submitted information separately.

- 11. New Hampshire Saves represents the following utilities:
 - Eversource (NH), Liberty Utilities, New Hampshire Electric Cooperative, and UNITIL
- 12. New Jersey Clean Energy represents the following utilities:
 - Atlantic City Electric, Jersey Central Power & Light (a FirstEnergy Utility), PSE&G, and Rockland Electric Company
- 13. Efficiency Smart represents the following utilities:
 - Beach City, Bowling Green, Brewster, Columbiana, Dover, Edgerton, Eldorado, Elmore, Galion, Genoa, Georgetown, Glouster, Hamilton, Hubbard, Jackson Center, Lakeview, Minster, Monroeville, Napoleon, New Wilmington, Newton Falls, Oberlin, Shelby, St. Marys, Wadsworth, Wellington, Woodville, and Yellow Springs
- 14. Focus on Energy represents the following investor owned utilities:
 - Alliant Energy, Madison Gas & Electric, We Energies, Wisconsin Public Service, and Xcel Energy
 - For a complete list of participating municipal and electric cooperative utilities check the website: www.focusonenergy.com/about/participating-utilities

Partner Contact Directory

The table below provides additional information to help connect with energy efficiency program sponsors and find out more information about their incentive programs.

State	Partner Name	Contact Name	Email	Phone	Customer Hotline	Website
AR	American Electric Power – Southwestern Electric Power Company	McCormack, Sherry	slmccormack@aep.com	479-973-2404	888-266-3130	http://www.swepcogridsmart.com/arkansas/home-lighting- appliance-rebates.html
AR	Entergy Arkansas	Galdamez, Gerardo	ggaldam@entergy.com	501-377-4459	877-212-2420	http://www.entergyarkansas.com/homeappliances
		Brazis, Bruce (Residential)	Bruce.Brazis@aps.com	Not provided	800-783-7253	https://www.aps.com/en/residential/savemoneyandenergy/lighting/p ages/home.aspx?src=lighting
AZ	Arizona Public Service	Dobberpuhl, Wayne (Commercial)	wayne.dobberpuhl@aps.com	602-250-2535	866-277-5605	https://www.aps.com/en/business/savemoney/businesssolutions/pa ges/home.aspx
AZ	Salt River Project	Hughes, Tanya	tanya.hughes@srpnet.com	602-236-5979	Not provided	http://www.savewithsrp.com/rd/led.aspx
CA	Alameda Municipal Power	Brezovec, Kelly	birdwell@alamedamp.com	510-814-6415	510-748-3900 (customer service) / 510-748-3950 (rebates only)	http://www.alamedamp.com/for-your-home/rebates-and-incentives- residential
CA	Burbank Water & Power	Kulkarni, Kapil	kkulkarni@burbankca.gov	818-238-3792	818-238-3730	https://www.burbankwaterandpower.com/incentives-for- residents/residential-rebates-home-rewards
CA	Glendale Water & Power	Garcia, Herbert	hgarcia@glendaleca.gov	818-551-3080	818-548-3300	http://www.glendaleca.gov/smart-home-rebate-program
CA	Lodi Electric Utility	Bell, Kevin	kbell@lodielectric.com	209-333-6815	Not provided	http://www.lodielectric.com/eurebates.html?page=a
CA	Pacific Gas and Electric Company	van Tijen, Michelle	michelle.vantijen@pge.com	Not provided	Not provided	http://www.pge.com/advancedled
CA	Pacific Power	Kramer, Jessica	jkramer@peci.org	503-595-4435	800-942-0266	http://homeenergysavings.net/homeowner/category/light- bulbs/in/california/energy-efficient-light-bulbs
CA	Pasadena Water & Power	Hoffner, John	jhoffner@cityofpasadena.net	626-744-4420	626-744-6970	http://www.cityofpasadena.net/waterandpower/HomeEnergyRebate s/
CA	Riverside Public Utilities	Gleason, Ryan	rgleason@riversideca.gov	951-826-5669	800-685-2722	http://www.greenriverside.com/energy-star&zone=residential
CA	Sacramento Municipal Utility District	Araiza, Alex	alex.araiza@smud.org	916-732-5545	888-456-7683	http://www.smud.org/lighting
CA	San Diego Gas and Electric	Cox, Jeff	jcox2@semprautilities.com	858-650-6125	800-644-6133	http://www.sdge.com/save-money/bright-ideas-savings

State	Partner Name	Contact Name	Email	Phone	Customer Hotline	Website
CA	Silicon Valley Power, City of Santa Clara, CA	Medeiros McEnroe, Mary	mmedeiros@santaclaraca.gov	408-615-6646	408-244-SAVE (7283)	www.siliconvalleypower.com/rebates
CA	Southern California Edison	Greenburg, Richard	richard.greenburg@sce.com	626-302-0728	Not provided	https://www.sce.com/wps/portal/home/residential/
со	Colorado Springs Utilities	Bursnall, Doug	dbursnall@csu.org	719-668-8503	719-688-4800	https://www.csu.org/pages/lighting.aspx
CO	Fort Collins Utilities	Shafii, Crystal	cshafii@fcgov.com	970-221-6796	Not provided	http://www.fcgov.com/utilities/residential/conserve/lighting
со	Gunnison County Electric Association, Inc.	Garrison, Alantha	agarrison@gcea.coop	970-641-7319	Not provided	http://www.gcea.coop/content/led-bulbs-fixtures-led-lighting-built
со	La Plata Electric Association	Schwantes, Mark	mschwantes@lpea.coop	970-382-3511	Not provided	http://www.lpea.coop/efficiency/lighting.html
СО	Platte River Power Authority	Perry, Adam	perrya@prpa.org	970-226-4000	Not provided	http://www.prpa.org/energy-efficiency-new/
		Sherman, Kim (Residential)	kim.sherman@xcelenergy.com	612-337-2360	Not provided	
со	Xcel Energy	Startz, Emily (Commercial)	emily.a.startz@xcelenergy.com	303-294-2188	800-481-4700 877-287-2250 (small business customers)	http://responsiblebynature.com/
СТ	Eversource	Pernia, Jesus	jesus.pernia@nu.com	860-665-5331	877-WISE-USE	http://www.energizect.com/
СТ	The United Illuminating Company	Westbrook, Marissa	marissa.westbrook@uinet.com	203-499-3314	877-WISE-USE	
DC	DC Sustainable Energy Utility	Glatting, Stacy	sglatting@dcseu.com	202-677-4802	202-479-2222	http://www.dcseu.com/for-my-home/lighting/energy-efficient-lighting
FL	JEA	Tilden, Payson	tildpj@jea.com	904-665-6187	866-272-8628	https://www.jea.com/ways_to_save/residential_rebates/
FL	Kissimmee Utility Authority	Grieves, Scott	sgrieves@kua.com	407-933-9800	407-933-9800	http://www.kua.com/Resources/rebates.pdf
GA	Georgia Power	Smith, Jeff (Residential)	jksmith@southernco.com	Not provided	877-310-5607	http://residential.georgiapower.com/products-programs/lighting/
GA	Company	Chiang, Lily (Commercial)	lchiang@southernco.com	404-506-1683	877-310-5607	http://business.georgiapower.com/rebates/all-industries/lighting/
HI	Hawaii Energy	Fukumoto, Rachel	rachel.t.fukumoto@leidos.com	808-848-8554	808-537-5577	https://hawaiienergy.com/for-homes/rebates/lighting
IA	Alliant Energy	Mulnik, Amber (Residential)	ambermulnik@alliantenergy.com	319-786-4118	866-255-4268	http://www.alliantenergy.com/saveenergyandmoney/rebates/index.htm

State	Partner Name	Contact Name	Email	Phone	Customer Hotline	Website
IA		Darling, Anna (Commercial)	annadarling@alliantenergy.com	319-786-4542		
IA	Central Iowa Power Cooperative	Steven, Russell	russ.steven@cipco.net	319-366-4512, ext. 359	800-362-2154	http://cecnet.net/content/residential-rebates
IA	Linn County REC	Kula, Donna	dkula@linncountyrec.com	319-377-1587	800-332-5420	http://www.linncountyrec.com/save-energy-and-money/incentives/
IA	MidAmerican Energy	O'Roake, John	jtoroake@midamerican.com	319-341-5555	800-894-9599	http://www.iowabebright.com/
IA	Spencer Municipal Utilities	Gloyd, Amanda	amanda.gloyd@smunet.net	712-580-5829	712-580-5800	http://www.smunet.net/electric-energy-efficiency.php
IA, MN, ND, SD	Missouri River Energy Services	Scott-Hovland, Rob	robh@mrenergy.com	800-678-4042	Not provided	http://www.brightenergysolutions.org/
IA, MN, SD	Heartland Consumers Power District	Hyland, Ann	ahyland@hcpd.com	605-256-6536	Not provided	http://www.hcpd.com/energy-efficiency/home/residential-led/
ID	Rocky Mountain Power, Inc.	Blakesless-Kish, Monica	monica.blakeslee- kish@clearesult.com	503-467-0966	800-942-0266	http://homeenergysavings.net/in/idaho?region=idaho
ID, MT, OR, WA	Bonneville Power Administration	Murphy, David E.	demurphy@bpa.gov	Not provided	888-553- SIMPLE	http://www.simplestepsnw.com/
ID, OR	Idaho Power Company	Shodeen, Mindi	mshodeen@idahopower.com	208-388-5648	Not provided	https://www.idahopower.com/energyefficiency/residential/programs/ energystarlighting/default.cfm
IL	Ameren Illinois	Ballard, Kim	kballard@ameren.com	309-677-5074	866-838-6918	http://www.actonenergy.com/for-my-home/explore- incentives/energy-efficient-lighting
IL	Commonwealth Edison	DeBlasio, Andrew	andrew.deblasio@comed.com	630-576-6917	855-433-2700	https://www.comed.com/home-savings/rebates/Pages/default.aspx
IL	Illinois Department of Commerce and Economic Opportunity	Reiff, Andrea	andrea.reiff@illinois.gov	217-785-0164	800-214-7954	http://www.ilenergynow.org
IL	MidAmerican Energy	O'Roake, John	jtoroake@midamerican.com	319-341-5555	800-894-9599	http://www.midamericanenergy.com/ee/il_res_lighting.aspx
IL, IN, MO, OH	Wabash Valley Power Authority	Matney, Laura	lauram@wvpa.com	317-481-2873	Not provided	https://www.powermoves.com/
IN	Duke Energy	DeSart, Jeff	jeff.desart@duke-energy.com	704-382-7525	Not provided	https://www.duke-energy.com/deals/ or http://www.duke-energy.com/freecfls

State	Partner Name	Contact Name	Email	Phone	Customer Hotline	Website
IN	Indianapolis Power & Light	Kritzer, Nicole	nicole.kritzer@aes.com	317-829-7738	Not provided	https://www.iplpower.com/lighting/
IN	Northern Indiana Public Service Company	Abrell, Michele	mabrell@nisource.com	Not provided	844-851-3968	https://www.nipsco.com/save-energy/residential/lighting-program
IN	Vectren Energy Delivery	Bowman, Kasondra	klbowman@vectren.com	812-491-4161	Not provided	https://www.vectren.com/Save_Energy/Residential_Rebates_&_Inc entives/Lighting_Discounts.jsp
KY	Duke Energy	DeSart, Jeff	jeff.desart@duke-energy.com	704-382-7525	Not provided	https://www.duke-energy.com/deals/
LA	Entergy New Orleans	Mills, Derek	dmills@entergy.com	504-670-3527	866-721-0249	http://www.energysmartnola.info/
MA	Mass Save	Krasowsky, Daniel	daniel.krasowsky@lmco.com	508-460-0795	877-ESTAR 4 U (877-378-2748)	http://www.masssave.com/en/residential/lighting-and-appliances
MD	Baltimore Gas and Electric Company	Edwards, Cynthia	cynthia.e.edwards@constellati on.com	410-470-1312	877-685-7377	http://www.bgesmartenergy.com/
MD	Potomac Electric Power Company (Pepco) & Delmarva Power	Parham, Karen	kdparham@pepco.com	202-872-2500	866-353-5799	http://homeenergysavings.pepco.com/lighting-program
MD	Potomac Edison (FirstEnergy utility)	Rivera, Jennifer	jrivera@firstenergycorp.com	610-921- 6216	888-267-4685	https://www.firstenergycorp.com/save_energy/save_energy_maryla nd.html
MD	Southern Maryland Electric Cooperative	Shaw, Jeff	jeff.shaw@smeco.coop	240-528-9801	877-818-4094	https://www.smeco.coop/save
ME	Efficiency Maine	Meyer, Andy	andy.meyer@efficiencymaine. com	Not provided	866-376-2463	http://www.efficiencymaine.com/
МІ	Coldwater Board of Public Utilities	Granger, Bob	bgranger@coldwater.org	517-279-6910	517-279-9531	http://www.coldwater.org/ProgramsAndServices/Energy_Efficiency_ Residential.htm
МІ	Consumers Energy	McGraw, Emily (Residential)	emily.mcgraw@cmsenergy.com	517-768-5450	888-989-7242	http://www.consumersenergy.com/myhome
IVII	Consumers Energy	Chahine, Rudy (Commercial)	Rchahine@cmsenergy.com	Not Provided	877-607-0737	https://www.consumersenergy.com/eeprograms/RHome.aspx?id=4 418
MI	DTE Energy	Cameron, Knox	cameronk@dteenergy.com	313-235-4668	866-796-0512	http://dteenergy.com/saveenergy
MI	Efficiency United	Garver, Brett	brett.garver@clearesult.com	517-999-2341	866-367-3191	http://www.efficiencyunited.com
МІ	Holland Board of Public Works	Roberson, Deena	droberson@hollandbpw.com	616-355-1534	616-355-1500	http://www.hollandbpw.com/my-home
МІ	Lansing Board of Water & Light	Baumgartner, Andy	atb@lbwl.com	517-702-6795	800-573-3503	http://www.lbwl.com/energysavers
MN	Alexandria Light & Power	Gesell, Vicki	vgesell@alputilities.com	Not provided	Not provided	http://www.alputilities.com/residential/rebates.php

State	Partner Name	Contact Name	Email	Phone	Customer Hotline	Website
MN	Austin Utilities	Lady, Kelly	kellyl@austinutilities.com	507-437-0855	507-433-8886	http://www.austinutilities.com/pages/residential-conserve/
MN	Barnesville Municipal Power	Swenson, Guy	tecmanager@bvillemn.net	218-354-2292	Not provided	http://www.brightenergysolutions.com/
MN	Marshall Municipal Utilities	Antony, Mark	marka@marshallutilities.com	507-537-7005	Not provided	http://www.marshallutilities.com/
MN	Minnesota Municipal Power Agency	Lillyblad, Kim	kim.lillyblad@avantenergy.com	612-252-6523	Not provided	http://mmpa.org/conservation/we-save-home/
MN	Minnesota Power	Trebilcock, Chad	ctrebilcock@mnpower.com	218-355-3061	800-677-8423	http://www.mnpower.com/foundmoney
MN	Minnkota Power Cooperative	Severson, Lisa	lseverson@minnkota.com	218-694-2300	Not provided	http://www.minnkota.com/Conservation/
MN	Owatonna Public Utilities	Hendricks, Jared	hendricksj@owatonnautilities.com	507-446-5432	507-451-2480	http://www.owatonnautilities.com/residential-customers/residential- rebates/lighting
MN	Rochester Public	Humphrey, Stephanie (Residential)	shumphrey@rpu.org	507-280-1639	507-280-1500	http://www.rpu.org
	Utilities	Bierbaum, Dirk (Commercial)	dbierbaum@rpu.org	507-292-1225		
MN	Southern Minnesota Municipal Power Agency	O'Neil, John	jp.oneil@smmpa.org	507-292-6443	Not provided	http://www.saveenergyinmycommunity.com
MN	Xcel Energy	Sherman, Kim	kim.sherman@xcelenergy.com	612-337-2360	Not provided	http://responsiblebynature.com
MO	Ameren MO	Danahy, Dan	ddanahy@ameren.com	314-554-2767	877-215-5752	https://www.ameren.com/missouri/energy-efficiency
МО	Kansas City Power & Light	Crumpton, Clarissa	clarissa.crumpton@kcpl.com	816-556-2352	816-471-5275	http://www.kcpl.com/save-energy-and-money/for-home/home- rebates/mo/home-lighting-rebate
NC	Duke Energy	DeSart, Jeff	jeff.desart@duke-energy.com	704-382-7525	Not provided	https://www.duke-energy.com/deals/ or http://www.duke-energy.com/FreeLEDs
NC	Public Works Commission of the City of Fayetteville	Vurnakes, Angie	angela.vurnakes@faypwc.com	910-223-4749	Not provided	http://www.faypwc.com/residential-programs/
NC, SC	Duke Energy Progress	Marsh, Candyce	candyce.marsh@duke- energy.com	919-546-5227	888-247-1168	www.duke-energy.com/bulbs
NE	Nebraska Energy Office	Hauschild, Bruce	bruce.hauschild@nebraska.gov	402-471-2867	Not provided	http://www.neo.ne.gov/loan/index.html
NE	Nebraska Public Power District	Fuehrer, Cory	crfuehr@nppd.com	402-362-7390	Not provided	http://www.nppd.com/save-energy/for-your-home/
NH	New Hampshire Saves Eversource	Peters, Kate	katherine.peters@eversource.com	603-634-3112	877-366-3749	http://www.nhsaves.com/save-home/ways-to-save/lighting/

State	Partner Name	Contact Name	Email	Phone	Customer Hotline	Website
NH	New Hampshire Saves Liberty Utilities	Curran, Margaret	margaret.curran@libertyutilities.com	603-216-3530		
NH	New Hampshire Saves New Hampshire Electric Cooperative, Inc.	Corbeil, Patti	corbeilp@nhec.com	603-536-8637		
NH	New Hampshire Saves Unitil	Stephenson, Benjamin	stephenson@unitil.com	603-513-7436		http://www.unitil.com
NJ	New Jersey's Clean Energy Program	Plouffe, Nick	nicholas.plouffe@icfi.com	866- NJSMART	866-NJSMART	http://www.energyfederation.org/njcleanenergy/default.php
NM	El Paso Electric	Energy Efficiency Department	energyefficiency@epelectric.com	Not provided	575-523-3533	www.epesaver.com
NM	Public Service Company of New Mexico	Murphy, Ariel	ariel.murphy@pnm.com	505-241-4420	Not provided	https://www.pnm.com/homelighting
NM	Xcel Energy	Sherman, Kim	kim.sherman@xcelenergy.com	612-337-2360	Not provided	http://responsiblebynature.com
NY	PSEG Long Island	Schwantner, Linda	linda.schwantner@pseg.com	631-844-3845	877-654-5472	https://www.psegliny.com/page.cfm/efficiency/programs/lighting
OH	AEP Ohio	Gilliland, Deanna	dmgilliland@aep.com	740-384-7996	866-997-3578	https://www.aepohio.com/save/residential/programs/Lighting.aspx
ОН	Dayton Power & Light Company	McMillen, Kara	kara.mcmillen@dplinc.com	937-331-4766	866-668-9581	http://www.dpandl.com/save
OH	Duke Energy	DeSart, Jeff	jeff.desart@duke-energy.com	704-382-7525	Not provided	https://www.duke-energy.com/deals/ or http://www.duke-energy.com/FreeLEDs
ОН	Efficiency Smart	Bentine, Corey	cbentine@efficiencysmart.org	614-468-4930	877-889-3777	http://www.efficiencysmart.org/for-your-home/home-lighting
ОК	Public Service Company of Oklahoma	Casey, Dawn	drcasey@aep.com	918-599-2407	888-776-1366	http://powerforwardwithpso.com
OR	Consumers Power Inc.	Energy Services	info@cpi.coop	541-929-8520	800-942-0266	http://www.cpi.coop/products/led-bulbs/ or http://www.cpi.coop/rebate/commercial-rebates/
OR	Emerald People's Utility District	Currier, Rob	rob@epud.org	541-744-7402	541-746-1583	http://www.epud.org/conservation-energy-savings/residential- programs/ or http://www.epud.org/my-business/commercial-energy-programs/
OR	Energy Trust of Oregon	Dodd, Alecia	adodd@ecova.com	971-201-4299	877-283-0702	http://energytrust.org/residential/incentives/lighting

State	Partner Name	Contact Name	Email	Phone	Customer Hotline	Website
OR	Salem Electric	Lewis, Jeff	lewis@salemelectric.com	Not provided	503-362-3601	https://www.salemelectric.com/members/energy-star-lighting
PA	Met-Ed (FirstEnergy utility)	Rivera, Jennifer	jrivera@firstenergycorp.com	610-921- 6216	866-498-1409	www.energysavePA.com
PA	PECO	Gillespie, Nathanael	nathanael.gillespie@exeloncorp.com	215-841-6146	888-5-PECO- SAVE	https://www.peco.com/savings/programsandrebates/residential/pag es/pecosmartlightingdiscounts.aspx
PA	Penelec (FirstEnergy utility)	Rivera, Jennifer	jrivera@firstenergycorp.com	610-921- 6216	866-498-1409	www.energysavePA.com
PA	Penn Power (FirstEnergy utility)	Rivera, Jennifer	jrivera@firstenergycorp.com	610-921- 6216	866-498-1409	www.energysavePA.com
PA	PPL Electric Utilities	Diehl, Jessica (Residential)	Jadiehl@pplweb.com	484-634-3022	877-486-9204	https://pplelectricsavings.com/Lighting/Participate
FA	FFE Electric Ounties	Kucher, John (Commercial)	jdkucher@pplweb.com	484-634-3532	866-432-5501	https://www.pplelectricbusinesssavings.com/rebates/lighting
PA	West Penn (FirstEnergy utility)	Rivera, Jennifer	jrivera@firstenergycorp.com	610-921- 6216	866-498-1409	www.energysavePA.com
RI	National Grid	Krasowsky, Daniel	daniel.krasowsky@lmco.com	508-460-0795	877-ESTAR 4 U (877-378-2748)	https://www.nationalgridus.com/RI-Home/Energy-Saving-Programs/
RI	Pascoag Utility District	Round, Harle	hround@pud-ri.org	401-568-6222	Not provided	http://www.pud-ri.org
SC	Duke Energy	DeSart, Jeff	jeff.desart@duke-energy.com	704-382-7525	Not provided	https://www.duke-energy.com/deals/
SC	South Carolina Electric & Gas	Not provided	energyexperts@sceg.com	Not provided	877-784-7234	https://www.sceg.com/for-my-business/save-energy-and-money
SD	Xcel Energy	Sherman, Kim	kim.sherman@xcelenergy.com	612-337-2360	Not provided	http://responsiblebynature.com
ТХ	CenterPoint Energy	Kristi Hardy (CFL incentives)	kristi.hardy@centerpointenerg y.com	713-207-6974	Not provided	http://www.centerpointenergy.com/en-us/residential/save-energy- money/electric-efficiency-programs/advanced-lighting-
	Center on Energy	Calvin Burnham (LED incentives)	calvin.burnham@centerpointe nergy.com	713-207-3423	Not provided	program?sa=ho
ТΧ	Xcel Energy	Sherman, Kim	kim.sherman@xcelenergy.com	612-337-2360	Not provided	http://responsiblebynature.com
UT	Rocky Mountain Power, Inc.	Blakesless-Kish, Monica	monica.blakeslee- kish@clearesult.com	503-467-0966	800-942-0266	http://homeenergysavings.net/homeowner/category/light- bulbs/in/utah/energy-efficient-light-bulbs
VA	Appalachian Power	Bacon, Zack	zlbacon@aep.com	540-985-2613	888-261-4567	http://takechargeva.com/residential/products.aspx
VT	Burlington Electric Department	Burns, Chris	cburns@burlingtonelectric.com	802-865-7337	Not provided	http://www.burlingtonelectric.com
VT	Efficiency Vermont	Morlino, Lauren	Imorlino@efficiencyvermont.co m	802-540-7701	888-921-5990	https://www.efficiencyvermont.com/rebates/list?cat=Lighting&type=

State	Partner Name	Contact Name	Email	Phone	Customer Hotline	Website
WA	Clallam County PUD #1	Utility Services Dept.	utility.services.info@clallampu d.net	360-565-3249	Not provided	https://www.clallampud.net/residential-rebate-incentive-programs/
WA	Clark Public Utilities	DePetris, Deborah	ddepetris@clarkpud.com	360-992-3279	360-992-3355	http://www.clarkpublicutilities.com/index.cfm/your-home/lighting/
WA	Pacific Power	Blakesless-Kish, Monica	monica.blakeslee- kish@clearesult.com	503-467-0966	800-942-0266	http://homeenergysavings.net/homeowner/category/light- bulbs/in/washington/energy-efficient-light-bulbs
WA	Puget Sound Energy	Haskins, Jenna (Residential)	jenna.haskins@pse.com	425-424-6510	800-562-1482	http://www.pse.com/savingsandenergycenter/Rebates/Lighting/Pag es/default.aspx or
		Bates, Zach (Commercial)	zach.bates@pse.com	425-454-6508	800-562-1482	http://pse.com/savingsandenergycenter/forbusinesses/lighting/page s/lighting-instant-rebates.aspx
WA	Seattle City Light	Couto, Victor	victor.couto@seattle.gov	206-733-9295	206-684-3800	http://www.seattle.gov/light/homelighting/
WA	Snohomish County PUD	Olson, Hillary	hjolson@snopud.com	425-783-1742	425-783-1700	http://www.snopud.com/conservation/homeliting.ashx?p=1140
WA	Tacoma Power	Tamura, Hollis	htamura@cityoftacoma.org	253-502-8643	253-502-8377	http://www.mytpu.org/your/ways-to-save/save-lighting.htm
WA, ID	Avista Utilities	Martin, Camille	camille.martin@avistacorp.co m	509-495-4276	800-227-9187	https://www.avistautilities.com/savings/rebates/Pages/WashingtonC ustomerRebates.aspx
WI	Focus on Energy	Bulman, Chad	chad.bulman@cbi.com	Not provided	800-762-7077	https://focusonenergy.com/residential/efficient-products- appliances/lighting-and-appliances
WI	Vernon Electric Cooperative	Maxwell, Dave	dmaxwell@vernonelectric.org	608-634-3121	Not provided	http://www.vernonelectric.org/content/rebates
WV	Appalachian Power	Bacon, Zack	zlbacon@aep.com	304-348-4142	888-261-4567	http://takechargewv.com/residential/products.aspx
WY	Black Hills Energy	Stoinski, Alan	alan.stoinski@blackhillscorp.c om	307-778-2134	888-454-3312	http://www.blackhillsenergy.com/node/19367
WY	Rocky Mountain Power, Inc.	Blakesless-Kish, Monica	monica.blakeslee- kish@clearesult.com	503-467-0966	800-942-0266	http://homeenergysavings.net/homeowner/category/light- bulbs/in/wyoming/energy-efficient-light-bulbs